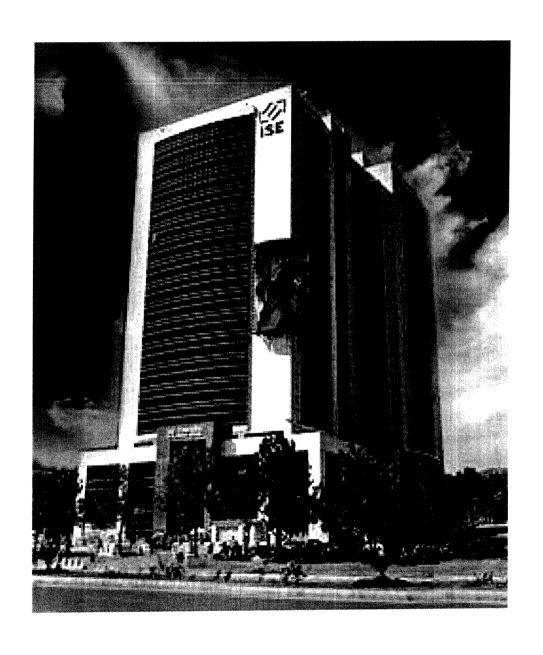
# ISE TOWERS REIT MANAGEMENT COMPANY LIMITED FINANCIAL STATEMENTS FOR THE

# NINETH MONTH ENDED March 31, 2019



# ISE TOWERS REIT MANAGEMENT COMPANY LIMITED CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION (UN-AUDITED) AS AT MARCH 31, 2019

		March 31, 2019	June 30, 2018
	Note	(Rupees	in '000)
		Unaudited	Audited
ASSETS			
NON-CURRENT ASSETS			
Property and equipment	6	936,208	930,139
Intangible assets		801	695
Investment property		3,743,586	3,743,586
Long term investments - under equity method	7	173,518	157,656
Long term investment - available for sale	8	116,538	102,677
Long term security deposits and advances		14,783	14,704
Deferred tax	_	87,301	87,023
		5,072,735	5,036,480
CURRENT ASSETS	_		
Account receivables	9	1,002	4,587
Advances, deposits and prepayments		8,105	8,344
Interest accrued		1,530	1,704
Other receivables	10	40,704	34,435
Tax refund due from government - net	11	51,669	47,431
Short term investment	12	202,122	193,367
Cash and bank balances	13	39,380	27,848
		344,512	317,716
TOTAL ASSETS	=	5,417,247	5,354,196
EQUITY AND LIABILITIES			
SHARE CAPITAL & RESERVES			
Share capital	14	3,671,870	3,671,870
Surplus on revaluation of property and equipment		206,663	209,068
Reserves	15 _	1,385,683	1,293,588
		5,264,216	5,174,526
NON-CURRENT LIABILITIES			
Advances, deposits and other receipts		18,715	23,988
Deferred liabilities		14,717	13,697
		33,432	37,685
CURRENT LIABILITIES			
Accrued and other payables	16	43,089	41,560
Advances and deposits		75,662	97,284
Unclaimed dividend		848	3,141
		119,599	141,985
CONTINGENCIES AND COMMITMENTS	17.1 _		_
TOTAL EQUITY AND LIABILITIES		5,417,247	5,354,196

The annexed notes from 1 to 27 form an integral part of these interim financial statements.

CHAIRMAN

# ISE TOWERS REIT MANAGEMENT COMPANY LIMITED CONDENSED INTERIM STATEMENT OF PROFIT AND LOSS (UN-AUDITED) FOR THE NINE MONTHS ENDED MARCH 31, 2019

		Nine month	s ended	Three month	s ended
		March	31,	March :	31,
		2019	2018	2019	2018
	Note		(Rupees i	n '000)	
Income					
Operating income	18	187,421	170,741	64,449	57,186
Administrative expenses					
Depreciation / amortization		(51,484)	(50,630)	(16,893)	(16,803)
Others	19	(25,361)	(27,770)	(7,971)	(11,841)
		(76,845)	(78,400)	(24,864)	(28,644)
Other operating income	20	47,466	40,151	15,693	12,393
Financial charges		(43)	(41)	(8)	(10)
Operating profit	-	157,999	132,450	55,270	40,925
Share of profits from associated companie	es	20,607	15,773	7,330	4,528
Profit before taxation	_	178,606	148,223	62,600	45,453
Taxation		(42,943)	(40,390)	(14,917)	(13,305)
Profit after taxation	=	135,663	107,833	47,683	32,148
Earning per share					
- basic and diluted	=	0.37	0.29	0.13	0.09

The annexed notes from 1 to 27 form an integral part of these interim financial statements.

CHAIRMAN

alucelana"

# ISE TOWERS REIT MANAGEMENT COMPANY LIMITED CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UN-AUDITED) FOR THE NINE MONTHS ENDED MARCH 31, 2019

	Nine month March		Three mont March	
	2019	2018	2019	2018
		(Rupees i	n '000)	
Profit after taxation	135,663	107,833	47,683	32,148
Other comprehensive income				
Share of other comprehensive (loss)/income of associated companies Surplus on remueasurement of available for sale	-	(9)	-	8
investment to fair value	9,105	27,447	3,989	21,636
Other comprehensive income	9,105	27,438	3,989	21,644
Total comprehensive income for the period	144,768	135,271	51,672	53,792

The annexed notes from 1 to 27 form an integral part of these interim financial statements.

CHAIRMAN

# ISE TOWERS REIT MANAGEMENT COMPANY LIMITED CONDENSED INTERIM STATEMENT OF CASH FLOWS (UN-AUDITED) FOR THE NINE MONTHS ENDED MARCH 31, 2019

		March 31, 2019	March 31, 2018
	Note	(Rupees i	n '000)
CASH FLOW FROM OPERATING ACTIVITIES			
Cash generated from operations	22	171,178	110,826
Gratuity paid		(1,001)	(1,537)
Compensated absences paid		(535)	(152)
Income tax paid		(47,460)	(43,061)
Net cash generated from operating activities		122,182	66,076
CASH FLOW FROM INVESTING ACTIVITIES			
Capital expenditure		(58,366)	(2,159)
Proceeds from sale of assets		582	-
Interest received		13,898	7,457
Investment made during the period		(8,755)	(96,574)
Dividend received		4,678	28,305
Net cash used in investing activities		(47,963)	(62,971)
CASH FLOW FROM FINANCING ACTIVITIES			
Advances, deposits and other receipts		(5,273)	(8,385)
Dividend paid		(57,371)	(36,719)
Financial charges paid		(43)	(41)
Net cash used in financing activities	¥	(62,687)	(45,145)
Net increase/(decrease) in cash and cash equivalents		11,532	(42,040)
Cash and cash equivalents at beginning of the period		27,848	87,329
Cash and cash equivalents at end of the period	-	39,380	45,289

The annexed notes from 1 to 27 form an integral part of these interim financial statements.

CHARMAN

# ISE TOWERS REIT MANAGEMENT COMPANY LIMITED CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UNAUDITED) FOR THE NINE MONTHS ENDED MARCH 31, 2019

			Capital reserve			Revenue reserves	ierves		
	Issued, subscribed and paid up capital	Revaluation surplus on property and	Fixed asset replacment	Total capital		Unrealized surplus on remeasurement of	ted	Total reveune	Total
	baid up capitat	equipment	reserve	I COCI VCO	investments to fair value	associates' investments	proin	reserves	
					(Rupees in '000)				
Balance as at July 01, 2017 - as previously reported	3,671,870	,	32,576	32,576	26,063	435	586,204	612,702	4,317,148
Impact of changes in accounting policies (net of tax)		137,257	•	137,257	•		*	f.	137,257
Balance as at July 01, 2017 (restated)	3,671,870	137,257	32,576	169,833	26,063	435	586,204	612,702	4,454,405
Total comprehensive income for the period:					***************************************				
Profit for the period after taxation	1	ı		•	1	•	107,833	107,833	107,833
Amount appropriated for fixed assets replacement reserve  Transferred from surplus on revaluation of operating fixed assets	,	•	25,275	25,275	,		(25,275)		
on account of incremental depreciation - net of deferred tax	1	(1,766)	ı	(1,766)	-	1	1,766	1,766	•
Share of other comprehensive loss of associates	ı	,	•		ı	(9)		(9)	(9)
Surplus on remeasurement of investment available for sale  Transaction with owners	1	,	,	•	27,447	ı	ı	27,447	27,447
Final dividend for the year ended June 30, 2017 at Rs. 0.10 per									
Share			ı	-	-		(36,719)	(36,719)	(36,719)
Balance as at March 31, 2018 (unaudited) - (restated)	3,671,870	135,491	57,851	193,342	53,510	426	633,809	687,745	4,552,957
Balance as at July 01, 2018 (audited)	3,671,870	209,068	67,280	276,348	55,514	426	1,170,368	1,226,308	5,174,526
Total comprehensive income for the period:									
Profit for the period after taxation	ı		1			•	135,663		135,663
Amount appropriated for asset replacment reserve  Transferred from surplus on revaluation of operating fixed assets	1		25,879	25,879	,	,	(25,879)		•
on account of incremental depreciation - net of deferred tax	1	(2,405)	,	(2,405)		1	2,405	2,405	ţ
Surplus on remeasurement of investment available for sale  Transaction with owners	1 1	1 1			9,105	1 1		9,105	9,105
Final dividend for the year ended June 30, 2018 at Rs. 0.15 per							(55.030)		
share		207772							(05,078)
Dalaire as at March 51, 2017 (ullabation)	3,0/1,8/0	206,663	93,139	299,822	64,619	426	1,227,479	1,292,524	5,264,216

The anneyed notes from 1 to 27 form an integral part of these interim financial statements.



# ISE TOWERS REIT MANAGEMENT COMPANY LIMITED NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION (UN-AUDITED) FOR THE NINE MONTHS ENDED MARCH 31, 2019

### 1 CORPORATE AND GENERAL INFORMATION

- 1.1 ISE Towers REIT Management Company Limited ("the Company") was incorporated in Islamabad, Pakistan on October 25, 1989, under the repealed Companies Ordinance, 1984 replaced with the enactment of the Companies Act, 2017 on May 30, 2017, as a company limited by guarantee. The ISE, in accordance with the Stock Exchanges (Corporatisation, Demutualization and Integration) Act, 2012 (the Act), was converted into a public company limited by shares on issuance of certificate of re-registration by the Registrar of Companies on August 27, 2012.
- 1.2 ISE entered into a Memorandum of Understanding (MoU) on August 25, 2015 with Karachi Stock Exchange Limited (KSE) and Lahore Stock Exchange Limited (LSE) with the objective to form an integrated stock exchange for development of capital market of Pakistan under the name of Pakistan Stock Exchange Limited (PSX). Accordingly the ISE proposed a scheme of integration in its AGM on October 27, 2015 to shift the stock exchange related business, the core business of the ISE, to PSX and change the name and scope of the Company subject to approval of the scheme by Securities and Exchange Commission of Pakistan (SECP). Accordingly, the agreed assets/liabilities of stock exchange related business transferred to PSX with effect from January 11, 2016.
- 1.3 SECP has approved the scheme of integration under Stock Exchanges (Corporatisation, Demutualization and Integration) Act, 2012 through its order number 01/2016 dated January 11, 2016. As a consequence of this approval of integration, the name and scope of the ISE has been changed. The new name of the Company is "ISE Towers REIT Management Company Limited".
- 1.4 On January 11, 2016, ISE changed its name and scope of business and got converted from ISE to a REIT Management Company under the repealed Companies Ordinance, 1984, as a consequence of Securities and Exchange Commission of Pakistan's approval of scheme of integration under the Act. The Company licensed as a Non-Banking Finance Company (NBFC) under Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 by Securities and Exchange Commission of Pakistan to form and launch Real Estate Investment Trust (REIT) under Real Estate Investment Trust Regulations, 2015.
- 1.5 The principal activities of the Company is to launch and manage Real Estate Investment Trust (REIT) under REIT Regulations, 2015.

The geographical location and address of the Company's business unit is as under:

- The registered office of the Company is situated at ISE Towers, 55-B, Jinnah Avenue, Islamabad.

### 2 BASIS OF PREPARATION

### 2.1 Statement of compliance

These interim financial statements of the Company for the nine months ended March 31, 2019 have been prepared in accordance with the requirements of the International Accounting Standard - 34: "Interim Financial Reporting" and provisions of and directives issued under the Companies Act, 2017. In case where requirements differ, the provisions or directives issued under the Companies Act, 2017 have been followed.

These interim financial statements do not include all the information required for annual financial statements and should be read in conjunction with the annual financial statements of the Company for the year ended June 30, 2018. Comparative condensed interim statement of financial position is extracted from annual audited financial statements for the year ended June 30, 2018 and comparative condensed interim statement of profit and loss, condensed interim statement of comprehensive income, condensed interim statement of changes in equity and condensed interim statement of cash flows are extracted from un audited condensed interim financial statements for the nine months ended March 31, 2018.

### 2.2 Basis of measurement

These interim financial statements have been prepared under the historical cost convention except for some operating fixed assets which have been stated at revalued amount, investment property at fair value, long term investments - available for sale at fair value and employee benefits at present value.

These interim financial statements have been prepared following accrual basis of accounting except for cash flow information.

### 2.3 Functional and presentation currency

These interim financial statements have been presented in Pak Rupees, which is the functional and presentation currency of the Company.

### 3 ACCOUNTING POLICIES

The accounting policies adopted and methods of computation followed in the preparation of these interim financial statements are same as those applied in the preparation of financial statements for the year ended June 30, 2018 except:

### a) IFRS 15 - Revenue from Contracts with Customers

IFRS 15 'Revenue from Contracts with Customers' supersedes IAS 11 Construction Contracts, IAS 18 Revenue and related interpretations and it applies to all revenue arising from contracts with customers, unless those contracts are in the scope of other standards. The new standard establishes a five-step model to account for revenue arising from contracts with customers. Under IFRS 15, revenue is recognised at an amount that reflects the consideration to which an entity expects to be entitled in exchange for transferring goods or services to a customer. The standard requires entities to exercise judgement, taking into consideration all of the relevant facts and circumstances when applying each step of the model to contracts with their customers.

The Company has applied the requirements of IFRS 15 relating to revenue recognition retrospectively, however, assessment has been performed to determine its impact and it has been confirmed that the application of IFRS 15 does not have material effect on the Company's financial statements in the period of initial application, accordingly, comparative information has not been restated.

### b) IFRS 9 - Financial Instruments

On July 24, 2017, the International Accounting Standards Board (IASB) published IFRS 9 "Financial Instruments". This standard was adopted locally by the Securities and Exchange Commission of Pakistan (SECP) through its SRO. 1007(I)/2017 dated October 04, 2017 and became effective for accounting periods beginning on or after July 1, 2018. Subsequently SECP through its SRO 229(I)/2019 deferred the adoption of this standard and modified the effective date for applicability of this standard for reporting periods ending on or after June 30, 2019. IFRS 9 set outs requirements for recognizing and measuring financial assets, financial liabilities and some contracts to buy or sell non-financial items. This standard will replace IAS 39 "Financial Istruments: Recognition and Measurement".

### c) Change in accounting policy of revaluation surplus on property and equipment

The Company changed its accounting policy for the revaluation surplus on property and equipment, in accordance with requirements of the accounting and reporting standards as applicable in Pakistan under the Companies Act, 2017. Detailed impact of change in accounting policy has been provided in the annual financial statements for the year ended June 30, 2018.

Resultantly, the impact of restatement in comparative information has been provided in the condensed interim statement of changes in equity.

### 4 TAXATION

The provision for taxation for the nine months ended March 31, 2019 has been made using the effective tax rate applicable to earnings of the Company.

### 5 KEY JUDGMENTS AND ESTIMATES

The preparation of interim financial statements require management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expenses. Actual results may differ from these estimates. The significant judgments made by management in applying the Company's accounting policies and key sources of estimation of uncertainty are the same as those that were applied to the financial statements for the year ended June 30, 2018.

		•	March 31, 2019 (Rupees	June 30, 2018 in '000)
		Note	Unaudited	Audited
6	PROPERTY AND EQUIPMENT			
	Operating assets	6.1	881,106	930,139
	Capital work in progress	6.2	55,102	_
		=	936,208	930,139
6.1	Operating assets			
	Opening written down value		930,139	913,777
	Additions during the period / year	6.1.1	2,969	2,480
	Deletion (net book value) during the period / year	6.1.2	(707)	-
	Depreciation charge for the period / year		(51,295)	(67,401)
	Revaluation		-	81,283
	Closing written down value	=	881,106	930,139
6.1.1	Additions during the period / year			
	Electrical equipment		401	587
	Security equipment		2,071	193
	Security system		67	999
	Furniture & fixture		-	248
	Office equipment		158	453
	Vehicles		72	-
	Computers & accessories	_	200	-
		=	2,969	2,480
6.1.2	Deletion (net book value) during the period / year			
	Lifts	6.1.2.1	(707)	
			(707)	_

<sup>6.1.2.1</sup> The Company has been replacing the existing lifts and during the period two lifts has been dismantled / disposed off and accordingly its deletion has been accounted for.

6.2 This represents the cost for procurement and installation of lifts which are under installation at ISE Towers and cost of security equipment.

			March 31, 2019	June 30, 2018
			(Rupees	in '000)
		Note	Unaudited	Audited
7	LONG TERM INVESTMENTS - UNDER EQUITY METHOD			
	National Clearing Company of Pakistan Limited Pakistan Mercantile Exchange Limited	7.1	172,032 1,486	152,912
	JCR-VIS Credit Rating Company Limited	7.2	173,518	4,744 157,656

			March 31, 2019 (Rupees i	June 30, 2018 in '000)
		Note	Unaudited	Audited
7.1	Pakistan Mercantile Exchange Limited (PMEX)			
	Investment - at cost		61,886	61,886
	Share in post acquisition loss brought forward	7.1.1	(60,400)	(61,886)
		=	1,486	-

7.1.1 The Company has not recognised accumulated losses of Rs. Nil (June 30, 2018: Rs. 4.45 million).

7.2 The Company has reclassified investment in VIS to fair value through other comprehensive income. Previously, the Company was treating investment in VIS as associate according to the requirements of IAS 28 "Investments in Associates" due to its representation on the board of the directors of investees and consequently, having significant influence. From July 01, 2018 onwards, there is no representation of the Company on the boards of directors.

			March 31, 2019 (Rupees	June 30, 2018 in '000)
		Note	Unaudited	Audited
8	LONG TERM INVESTMENT - AVAILABLE FOR SALE			
	Equity investments			
	Central Depository Company of Pakistan Limited	8.1	111,328	102,677
	JCR-VIS Credit Rating Company Limited	8.2	5,210	_
	5	=	116,538	102,677
8.1	Central Depository Company of Pakistan Limited (CDC)			
	Investment - at cost		47,163	47,163
	Fair value adjustment		64,165	55,514
	2	-	111,328	102,677

8.1.1 During the period, CDC issued 41.389% bonus shares in proportion to existing pattern of shareholding. The Company has received 1,097,750 shares against issue of these bonus shares.

	_	March 31, 2019	June 30, 2018
	·	(Rupees	in '000)
		Unaudited	Audited
8.2	VIS Credit Rating Company Limited (VIS) (formerly JCR-VIS Credit Rating Company Limited)		
	Investment - at cost	4,756	-
	Fair value adjustment	454	-
	·	5,210	•
8.3	The balances of long term investment in VIS has been presented ended December 31, 2018.	ed based on accounts for	the six month

			March 31,	June 30, 2018
			2019	
			(Rupees	ın '000)
		Note	Unaudited	Audited
9	ACCOUNT RECEIVABLES			
	(Unsecured-considered good)			4.505
	Due from building tenants - rental	:	1,002	4,587
10	OTHER RECEIVABLES			

OTHER RECEIVABLES			
Receivable from members		-	239
Receivable from building occupants	10.1	37,864	30,459
Due from sub lessee	10.2	500	500
Others		2,340	3,237
Chiefo		40,704	34,435

- This represents receivables from occupants of building on account of utilities and other maintenance 10.1 services.
- This represents receivables from a party to whom office space in ISE Towers have been sold/sub leased. 10.2

			March 31, 2019	June 30, 2018
			(Rupees	in '000)
		Note	Unaudited	Audited
11	TAX REFUND DUE FROM GOVERNMENT - NET			
	Income tax - opening		47,431	47,317
	Advance - Income tax paid during the period / year		47,460	57,817
	, , ,	•	94,891	105,134
	Provision for the period / year		(43,222)	(57,703)
	Income tax - closing	=	51,669	47,431
12	SHORT TERM INVESTMENT			
	Treasury Bills	12.1	202,122	193,367
		-	202,122	193,367
		_		

This represents investment in treasury bills (T-Bills) having maturity between April 25, 2019 to June 05, 2019 and carries average yield rate of 10.47% per annum (June 30, 2018: 6.30%).

			March 31, 2019 (Rupees	June 30, 2018 in '000)
		Note	Unaudited	Audited
13	CASH AND BANK BALANCES			
	Cash at banks			
	Saving accounts	12.1	20.021	27.542
	- Local currency	13.1	39,031	27,543
	- Foreign currency		315	270
	Ç ,		39,346	27,813
	Cash in hand		34	35
	Cao	•	39,380	27,848

Balances in PLS accounts carry effective interest rate ranging between 8% to 8.75% (June 30, 2018: 3.5% to 5.15%) per annum.

March 31, June 30, 2019 2018 (Rupees in '000) Unaudited Audited

### 14 SHARE CAPITAL

### 14.1 Issued, subscribed and paid up capital:

Number o shares of F	f ordinary Rs.10/-each			
31-Mar-19	30-Jun-18	-		
		Ordinary shares issued for		
		consideration other than		
367 186 963	367.186.963	cash	3,671,870	3,671,870

### 14.2 Authorized share capital

Authorized share capital represents 700,000,000 (June 30, 2018: 700,000,000) ordinary shares of Rs. 10 each amounting to Rs. 7,000,000,000 (June 30, 2018: Rs. 7,000,000,000).

			March 31, 2019	June 30, 2018
			(Rupees	in '000)
		Note	Unaudited	Audited
15	RESERVES			
	Fixed assets replacement reserve Surplus on remeasurement of available for sale investment to	15.1	93,159	67,280
	fair value		64,619	55,514
	Unrealized surplus on remeasurement of investments		426	426
	Accumulated profit		1,227,479	1,170,368
	· • • • • • • • • • • • • • • • • • • •	•	1,385,683	1,293,588

### 15.1 Fixed Assets replacement reserve

- 15.1.1 This represents the reserve created for replacement of fixed assets or any part thereof, relating to ISE Towers. Contribution to the reserve is made at a fixed rate by the tenants/occupants. The Company also set aside/contribute equivalent amount to this reserve from its accumulated profit.
- During the period, Company incurred a sum of Rs. 54.94 million out of fixed asset replacement reserve for replacement of elevators at ISE Towers. The reserve would be transferred / adjusted to the extent of cost incurred on fixed assets upon capitalization of such fixed assets.

		March 31, 2019	June 30, 2018
	•	(Rupees	
		Unaudited	Audited
16	ACCRUED AND OTHER PAYABLES		
	Proceeds from sale of assets of members in default	8,145	9,032
	Payable to sub lessees	11,375	11,375
	Accrued liabilities	16,603	16,093
	Withholding tax payable	86	39
	Other payables	6,880	5,021
	• •	43,089	41,560

### 17 CONTINGENCIES AND COMMITMENTS

### 17.1 Contingencies

### a) Legal case against the Company:

There has been no significant change in the status of contingent liabilities disclosed as at June 30, 2018.

### b) Legal cases against the Company while operating as Stock Exchange:

There has been no significant change in the status of contingent liabilities disclosed as at June 30, 2018 except for following:

Abdul Waheed Jan Vs Islamabad Stock Exchange for recovery of Rs. 78.95 million - the case has been dismissed by the Court as plaintiff has withdrawn his case against the Company.

### c) Tax contingencies

There has been no significant change in the status of tax contingencies disclosed as at June 30, 2018, except for the following:

- i. The Company has filed its income tax return for tax year 2018 by declaring operational loss of Rupees 21.874 million and taxable rental income under the head income from property amounting to Rupees 180.783 million. The declared version has been deemed assessed under section 120 of Income Tax Ordinance 2001.
- ii. Income tax officials/ authorities had amended the assessment for tax year 2017 under section 221 of Income Tax Ordinance, 2001 and created demanded of Rs. 32.747 million. The Company filed an appeal before Commissioner (Appeals-I), Islamabad and Commissioner Appeals-I has initially remanded back the case for re-adjudication.

Income tax officials/ authorities however, again created the same demanded of Rs. 32.747 million against which Company filed the second appeal to Commissioner (Appeals-I) and Commissioner Appeals-I has annuled the amended assessment order. The department has filed appeal against the order of Commissioner Appeals to Appellate Tribunal which is pending for adjudication.

### 17.2 Commitment

There has been no significant change in the status of commitments disclosed as at June 30, 2018.

		ſ	Nine mor	nths ended	Three months ended	
			Mar	ch 31,	Marc	h 31,
			2019	2018	2019	2018
		Note		(Rupees	s in '000)	
				Unau	ıdited	
18	OPERATING INCOME	_				
	Rental income from investment property		181,667	165,158	62,513	55,363
	Other rentals		5,754	5,583	1,936	1,823
		=	187,421	170,741	64,449	57,186
19	OTHER ADMINISTRATIVE EXPENSES					
	Salaries and benefits		10,126	11,269	2,998	4,726
	Directors' remuneration		400	300	140	100
	Travelling and lodging		310	309	99	119
	Postage, telephone and fax		512	448	181	208
	Printing and stationery		682	728	98	77
	News papers, books and periodicals		30	22	9	7
	Rent, rates and taxes		2,688	2,577	796	460
	Legal and professional charges		2,385	3,924	1,523	2,905
	Auditors' remuneration		120	120	-	-
	Contract services (security, janitorial					-
	and others)		468	659	116	256
	Lease rentals		-	567	-	189
	Repairs and maintenance		498	326	55	154
	Meetings and entertainment		969	654	300	178
	MIS		315	345	113	82
	Electricity, gas and water		1,652	1,996	544	498
	Insurance		2,358	2,274	731	752
	Service fee for tenancy arrangements		1,013	724	-	724
	Corporate social responsibility		750	366	250	366
	Miscellaneous	_	85	162	18	11.041
		_	25,361	27,770	7,971	11,841
20	OTHER OPERATING INCOME					
	Income from financial assets:					
	Profit on bank deposits & investment		13,679	7,985	5,298	2,912
	Exchange gain		45	29	-	21
	Dividend received		4,678	4,575	700	-
	Income from non financial assets:					
	Gain/(loss) on sale of:		(105)		(125)	
	Operating fixed assets - <i>lifts</i>		(125)	1 401	(125)	1 401
	Income from branding		1.010	1,401	-	1,401
	Room transfer fee	20.1	1,213	1,205	212	200 7 850
	Others	20.1	27,976 47,466	24,956 40,151	9,608	7,859 12,393
		_	47,400	40,131	12,073	14,373

<sup>20.1</sup> This includes car parking fee amounting to Rs. 6.57 million, fixed asset replacement fee amounting to Rs. 12.94 million and gain on reclassification of investment amounting to Rs. 0.0108 million.

	iths ended	Three mon Marc	
2019	2018	2019	2018
1	Unau	dited	

## 21 EARNING PER SHARE - BASIC AND DILUTED

Profit after tax (Rupees in '000)	135,663	107,833	47,683	32,148
Weighted average number of shares in issue				
during the year (No. of shares)	367,186,963	367,186,963	367,186,963	367,186,963
Basic and diluted earning per share (Rupee)	0.37	0.29	0.13	0.09

21.1 There is no dilutive effect on basic earnings per share of the company.

	Note	March 31, 2019 (Rupees i	March 31, 2018 in '000)
		Unauc	dited
22	CASH GENERATED FROM OPERATIONS		
	Profit before taxation	178,606	148,223
	Adjustment for non-cash charges and other items:		
	Depreciation/amortization	51,484	50,630
	Profit on bank deposits & investment	(13,679)	(7,985)
	Exchange gain	(45)	(29)
	Dividend income	(4,678)	(4,575)
	Loss on sale of operating assets	125	-
	Share of profits from associated companies	(20,607)	(15,773)
	Gain on reclassification of investment	(11)	-
	Provision for gratuity	1,729	1,729
	Provision for compensated absences	829	829
	Financial charges	43	41
	Working capital changes 22.1	(22,618)	(62,264)
		171,178	110,826
22.1	Changes in working capital		
	Decrease / (increase) in current assets		
	Account receivables	3,585	(978)
	Advances, deposits and prepayments including long term advan-	ce 159	5,493
	Other receivables	(6,269)	-
	Increase / (decrease) in current liabilities		
	Accrued and other payables	1,529	(49,768)
	Advances and deposits	(21,622)	(17,011)
		(22,618)	(62,264)

### 23 RELATED PARTY TRANSACTIONS

Related parties include associated companies, directors and key management personnel. Investments in and balances with associated companies and other related parties are disclosed in the relevant notes to this financial statements. Transactions with related parties are as follows:

March 31,	March 31,
2019	2018
(Rupees	in '000)
Unau	dited

### Transactions with associates

### Associate companies (related parties by virtue of common directors ship)

National Clearing Company of Pakistan Limited		
Dividend received by the company	-	23,730
Expenses incurred on behalf of associate	348	680
Utility charges	1,403	821
Amount received from associate against expenses	1,152	706
Pakistan Mercantile Exchange Limited (PMEX)		
Utility charges	216	168
Amount received from associate	172	143
Transactions with directors		
Utility charges	1,375	1,392
Amount received against utility charges	1,255	1,254

### 23.1 Remuneration of chief executive officer, executives and directors

	March 31,		March 31, Mar		Marc	h 31,	March 31,	31,
	2019	2018	2019	2018	2019	2018	2019	2018
	Chief Execu	tive Officer	Execu	tives	Direc	etors	Tota	1
				(Rup	ees in '000)			
Managerial remuneration	2,740	1,500	4,431	5,346	-		7,171	4,164
Gratuity paid	•	1.340	-	-			•	1,340
Meeting fees	-		-	-	400	300	400	200
<i>5</i>	2,740	2,840	4,431	5,346	400	300	7,571	5,704
Number of persons	1	1	2	3	10	10	13	14

### 24 FAIR VALUE MEASUREMENT

The carrying values of all financial assets and liabilities reflected in the financial statements approximate their fair values. Fair value is the amount for which an asset could be exchanged, or a liability settled, between knowledgeable, willing parties, in an arm's length transaction.

The Company uses the following hierarchy for determining and disclosing the fair value of financial instruments by valuation technique:

- quoted prices (unadjusted) in active markets for identical assets or liabilities (level 1);
- inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (i.e.; as prices) or indirectly (i.e., derived from prices) (level 2); and
- inputs for the asset or liability that are not based on observable market data (unobservable inputs) (level 3).

The management assessed that the carrying value of cash and short term deposits, account receivables, other receivables, other payables and other current liabilities approximate their fair values largely due to the short term maturities of these instruments. Fair value is determined on the basis of objective evidence at each reporting date.

### Transfers during the period

During the nine months period ended March 31, 2019, there were no transfers into or out of Level 3 fair value measurements.

As at March 31, 2019 and June 30, 2018 the Company held financial instruments carried at fair value which comprising long term investment - available for sale. Moreover, Investment property is measured at fair value.

24.1 Investments of the Compay carried at fair value are categorised as follows:

	As at March 31, 2019			
	Level 1	Level 2	Level 3	Total
Assets	Rupees			
Financial assets at fair value through				
other comprehensive income		-	116,538	116,538
	As at June 30, 2018			
	Level 1	Level 2	Level 3	Total
Assets	Rupees			
Financial assets at fair value through				
other comprehensive income		-	102,677	102,677

24.2 The investment property was valued on June 30, 2018 carried out by external independent valuer M/s Asif Associates (Private) Limited.

	Level 1	Level 2	Level 3	Total		
Assets	Rupees					
Investment property carrried at fair						
value	-	-	3,743,586	3,743,586		
	As at June 30, 2018					
	Level 1	Level 2	Level 3	Total		
Assets	Rupees					
Investment property carrried at fair						
value	-	-	3,743,586	3,743,586		

As at March 31, 2019

### 24.3 Valuation techniques used to derive level 3 fair values - Investment in property

In the absence of current prices in an active market, the fair value is determined by taking into account the following factors:

- Cost of construction
- Ouality of maintenance
- Physical condition
- Market price analysis

A reconciliation from opening balances to closing balances of fair value measurements categorised in level 3 is provided below:

	March 31,	June 30,	
	2019	2018	
	(Rupees in '000)		
	Unaudited	Audited	
Opening balance (level 3 recurring fair values)	3,743,586	3,233,745	
Fair value gain arised during the year	-	509,841	
Closing balance (level 3 recurring fair values)	3,743,586	3,743,586	

There were no transfers between levels 2 and 3 for recurring fair value measurements during the period.

The Company has revalued its leasehold land, buildings on June 30, 2018 by independent valuer M/s Asif Associates (Private) Limited on the basis of market value. The fair value of free hold land and buildings is a level 3 recurring fair value measurement.

### **CORRESPONDING FIGURES** 25

The comparative figures have been rearranged and reclassified, wherever considered necessary, for the purpose of comparison and better presentation.

### 26 DATE OF AUTHORIZATION

These interim financial statements were authorized for issue on April 20, 2019.

27 **GENERAL** 

Figures have been rounded off to the nearest thousand.

CHAIRMAN